



🌸 Reporting using ERP Systems

The ERP systems available today, be it SAP or Oracle or Tally.ERP, collect huge amounts of transactional and master data. Data is only useful if it can be analyzed and organized into information that aid decision making.

Data is only useful if it can be analyzed and organized into information that aid decision making

ERP systems come with standard reports, e.g. sales report, purchase report, stock report, etc. These reports come in fixed formats and may not suit every organization's need.

So when you need a comparative sales report across geographies to make a decision regarding pricing of products, you would ask someone to prepare a report for you. The person would download the basic sales data into an excel sheet and then organize the data into a meaningful report for you. The next time you want a similar report, the person again has to download this data into an excel sheet and repeat the data organization steps.

For decision making, the management needs information on-demand

ERP systems increase dependence on manpower when it comes to reporting

What happens if the person is busy? You wait. Sometimes you may need to make decisions using a best guess which may result into losses instead of profits.

🌸 Solutions

Report Customization: You may customize this comparative sales report in your ERP system but then tomorrow you may need another comparative sales report which is across product groups or customer groups! Not to mention the costs of customization of reports.

On the average the following are the approximate report customization costs:

